

Quantum-Cat.3.1

Original Version with Options

Group 3.0 Tape Libraries													
Category: 3.1	Small Tape Library		Proposed product				prices and rates						
ITEM	Description	Notes	Manufacturer	Model #	Part #	Qty	Unit Price	Extended price	Unit List price	Discount from list price (%)			
1.0	Archival Storage Platform category 3.1 (Default System including drives)	Name of System: Scalar i40	Quantum	Quantum Scalar i40 Library, one LTO-4 tape drive, 25 slots, 3Gb SAS	LSC14-CH4M-119H	1	\$3,921.80	\$3,921.80	\$7,697.19	49%			
		Maximum Tape Drives: 2 Slots: 25 base/ 40 max	Quantum	Quantum SAS Interface Cable Kit, SFF-8088-to-SFF-8088, 6.5 ft (2 m)	1-00827-02	1	\$78.72	\$78.72	\$154.50	49%			
		Load Ports 5	Quantum	Quantum Scalar i40 Library, Includes Drives, Bronze Support Plan (3x3NBD on-site) , Uplift, three years, zone 1	SSC14-LS00-BL31	1	\$1,739.70	\$1,739.70	\$2,363.85	26%			
1.1	Installation		Quantum	Quantum Scalar 50/ 50e, Scalar i40/ i80 and Scalar i500 5U, Installation, zone 1	SLBBM-NSYS-0001	1	\$682.24	\$682.24	\$927.00	26%			
							Total system price:	\$6,422.46					
1.2	Warranty upgrade to 24/ 7 as per clause "Maintenance - On-Site - Upgraded"		Quantum	Quantum Scalar i40 Library, Includes Drives, Gold Support Plan (7x24x4 on-site) , Uplift, three years, zone 1	SSC14-LS00-GL31	1	\$1,007.43	\$1,007.43	\$3,732.72	73%			
				(A) Default System Total Evaluated Price:				\$7,429.89					
							UNIT PRICE						
2.0	Evaluated Drive Types		Manufacturer	Model #	Part #	Qty	Drive Unit Price	Warranty Upgrade to 24/ 7 Unit Price	Installation (Item) Unit Price	Total Unit Price (Option + Warranty + Installation)	Evaluated Price (Qty X Total Unit Price)	Unit List price	Discount from list price (%)
2.1	LTO4 SAS - Library Support Covers Drives		Quantum	Quantum Scalar i40/ i80 Tape Drive Module, LTO-4, 3Gb SAS (includes 3 Years NBD Support)	LSC1S-UTDM-L4HA	1	\$5,452.05	Included with 1.2 (\$0)	\$839.67	\$6,291.72	\$6,291.72	\$8,755.00	37.73%
2.2								(B) Drive Total Evaluated Price			\$6,291.72		
							For RFSO Evaluation Purposes Only: Calculation of Total Evaluated Price						
				(A) Default System Total Evaluated Price:							\$7,429.89		
				+ (B) Drive Total Evaluated Price							\$6,291.72		
				Total Evaluated Price (T.E.P.) (A + B)							\$13,721.61		
3.0	Other Related Options (up to a maximum of 20)	Additional options are included in this section. All options must relate directly to the platform.	Manufacturer	Model #	Part #	Qty	Unit Price	Warranty Upgrade to 24/ 7 Unit Price	Installation (Item) Unit Price	Total Unit Price (Option + Warranty + Installation)	Unit List price	Discount from list price (%)	
3.1	LTO4 Native FC		Quantum	Quantum Scalar i40/ i80 Tape Drive Module, LTO-4, Fibre Channel (includes 3 Years NBD Support)	LSC1S-UTDG-L4HA	1	\$5,772.76	Included with 1.2 (\$0)	\$839.67	\$6,612.43	\$9,270.00	37.73%	
3.2	LTO5 6Gb SAS		Quantum	Quantum Scalar i40/ i80 Tape Drive Module, LTO-5, 6Gb SAS (includes 3 Years NBD Support)	LSC1S-UTDN-L5HA	1	\$6,350.03	Included with 1.2 (\$0)	\$839.67	\$7,189.71	\$10,197.00	37.73%	
3.3	LTO5 8Gb Native FC		Quantum	Quantum Scalar i40/ i80 Tape Drive Module, LTO-5, 8Gb native Fibre Channel (includes 3 Years NBD Support)	LSC1S-UTDJ-L5HA	1	\$6,350.03	Included with 1.2 (\$0)	\$839.67	\$7,189.71	\$10,197.00	37.73%	
3.4	Capacity on Demand Slot Upgrade		Quantum	Quantum Scalar i40 COD License, 15 slots (includes 3 Years NBD Support)	LSC14-UJSL-015A	1	\$2,565.67	Included with 1.2 (\$0)	Included with 1.0 (\$0)	\$2,565.67	\$4,120.00	37.73%	
3.5	Advanced Reporting Software		Quantum	Quantum Scalar i40/ i80 Advanced Reporting License (includes 3 Years NBD Support)	LSC1S-UADR-000A	1	\$1,892.18	Included with 1.2 (\$0)	Included with 1.0 (\$0)	\$1,892.18	\$3,038.50	37.73%	
3.6	Quantum SRM Utility		Quantum	Quantum Vision 4.0.2 Server with One Quantum System License and Media Kit, initial order (includes 3 Years NBD Support)	WSVLA-FQDA-040B	1	\$3,527.80	Included with 1.2 (\$0)	Included with 1.0 (\$0)	\$3,527.80	\$5,665.00	37.73%	
3.7	Quantum SRM Utility Additional Site		Quantum	Quantum Vision 4.x Server, One Quantum System License, field add-on (includes 3 Years NBD Support)	WSVLA-UQDA-040A	1	\$1,763.90	Included with 1.2 (\$0)	Included with 1.0 (\$0)	\$1,763.90	\$2,832.50	37.73%	
3.8	Delete base LTO4 SAS Drive		Quantum	REMOVE Quantum Scalar i40/ i80 Tape Drive Module, LTO-4, 3Gb SAS (includes 3 Years NBD Support)	LSC1S-UTDM-L4HA	1	-\$5,452.05	Included with 1.2 (\$0)	-\$839.67	-\$6,291.72	-\$8,755.00	37.73%	