

Quantum-Cat.3.2a

Original Version with Options

Group 3.0 Tape Libraries - (SYSTEM A)													
Category: 3.2	Medium Tape Library - (SYSTEM A)		Proposed product				prices and rates						
ITEM	Description	Notes	Manufacturer	Model #	Part #	Qty	Unit Price	Extended price	Unit List price	Discount from list price (%)			
1.0	Archival Storage Platform category 3.2 (Default System including drives)	Name of System: Scalar i80 (SYSTEM A)	Quantum	Quantum Scalar i80 Library, one LTO-4 tape drive, 50 slots, 3Gb SAS	LSC18-CH4M-132H	1	\$4,917.34	\$4,917.34	\$9,651.10	49%			
		Maximum Tape Drives: 5 Slots: 50 base/ 80 max.	Quantum	Quantum SAS Interface Cable Kit, SFF-8088-to-SFF-8088, 6.5 ft (2 m)	1-00827-02	1	\$78.72	\$78.72	\$154.50	49%			
		Load Ports: 10	Quantum	Quantum Scalar i80 Library, Includes Drives, Bronze Support Plan (5x9xNBD on-site) , Uplift, three years, zone 1	SSC18-LS00-BL31	1	\$2,174.81	\$2,174.81	\$2,955.07	26%			
1.1	Installation		Quantum	Scalar i40/ i80 and Scalar i500 5U, Installation, zone 1	SLBBM-NSYS-0001	1	\$682.24	\$682.24	\$927.00	26%			
							Total system price:	\$7,853.11					
1.2	Warranty upgrade to 24/ 7 as per clause "Maintenance - On-Site Upgraded"		Quantum	Quantum Scalar i80 Library, Includes Drives, Gold Support Plan (7x24x4 on-site) , Uplift, three years, zone 1	SSC18-LS00-GL31	1	\$1,691.18	\$1,691.18	\$5,253.00	68%			
				(A) Default System Total Evaluated Price:				\$9,544.29					
UNIT PRICE													
2.0	Evaluated Drive Types		Manufacturer	Model #	Part #	Qty	Drive Unit Price	Warranty Upgrade to 24/ 7 Unit Price	Installation (Item) Unit Price	Total Unit Price (Drive + Warranty + Installation)	Evaluated Price (Qty X Total Unit Price)	Unit List price	Discount from list price (%)
2.1	LTO4 SAS - Library Support Covers Drives		Quantum	Quantum Scalar i40/ i80 Tape Drive Module, LTO-4, 3Gb SAS (Includes 3 Years NBD Support)	LSC1S-UTDM-L4HA	1	\$5,452.05	included with 1.2 (\$0)	\$839.67	\$6,291.72	\$6,291.72	\$8,755.00	37.73%
2.2								(B) Drive Total Evaluated Price			\$6,291.72		
							For RFSO Evaluation Purposes Only: Calculation of Total Evaluated Price						
								(A) Default System Total Evaluated Price:			\$9,544.29		
								+ (B) Drive Total Evaluated Price			\$6,291.72		
								Total Evaluated Price (T.E.P.) (A + B)			\$15,836.01		
3.0	Other Related Options (up to a maximum of 20)	Additional options are included in this section. All options must relate directly to the platform.	Manufacturer	Model #	Part #	Qty	Unit Price	Warranty Upgrade to 24/ 7 Unit Price	Installation (Item) Unit Price	Total Unit Price (Option + Warranty + Installation)	Unit List price	Discount from list price (%)	
3.1	LTO4 Native FC		Quantum	Quantum Scalar i40/ i80 Tape Drive Module, LTO-4, Fibre Channel (includes 3 Years NBD Support)	LSC1S-UTDG-L4HA	1	\$5,772.76	included with 1.2 (\$0)	\$839.67	\$6,612.43	\$9,270.00	37.73%	
3.1	LTO5 6Gb SAS		Quantum	Quantum Scalar i40/ i80 Tape Drive Module, LTO-5, 6Gb SAS (Includes 3 Years NBD Support)	LSC1S-UTDM-L5HA	1	\$6,350.03	included with 1.2 (\$0)	\$839.67	\$7,189.71	\$10,197.00	37.73%	
3.2	LTO5 8Gb Native FC		Quantum	Quantum Scalar i40/ i80 Tape Drive Module, LTO-5, 8Gb native Fibre Channel (includes 3 Years NBD Support)	LSC1S-UTDJ-L5HA	1	\$6,350.03	included with 1.2 (\$0)	\$839.67	\$7,189.71	\$10,197.00	37.73%	
3.3	Capacity on Demand Slot Upgrade		Quantum	Quantum Scalar i80 COD License, 30 slots	LSC18-ULSL-030A	1	\$5,772.76	included with 1.2 (\$0)	included with 1.0 (\$0)	\$5,772.76	\$9,270.00	37.73%	
3.4	Redundant Power Supply		Quantum	Quantum Scalar i80 Redundant Power Supply	LSC18-URPS-000A	1	\$320.71	included with 1.2 (\$0)	included with 1.0 (\$0)	\$320.71	\$515.00	37.73%	
3.5	Advanced Reporting Software		Quantum	Quantum Scalar i40/ i80 Advanced Reporting License	LSC1S-UADR-000A	1	\$1,892.18	included with 1.2 (\$0)	included with 1.0 (\$0)	\$1,892.18	\$3,038.50	37.73%	
3.6	Quantum SRM Utility		Quantum	Quantum Vision 4.0.2 Server with One Quantum System License and Media Kit, initial order	WSVLA-FQDA-040B	1	\$3,527.80	included with 1.2 (\$0)	included with 1.0 (\$0)	\$3,527.80	\$5,665.00	37.73%	
3.7	Quantum SRM Utility Additional Site		Quantum	Quantum Vision 4.x Server, One Quantum System License, field add-on	WSVLA-UQDA-040A	1	\$1,763.90	included with 1.2 (\$0)	included with 1.0 (\$0)	\$1,763.90	\$2,832.50	37.73%	
3.8	Delete base LTO4 SAS Drive		Quantum	REMOVE Quantum Scalar i40/ i80 Tape Drive Module, LTO-4, 3Gb SAS (includes 3 Years NBD Support)	LSC1S-UTDM-L4HA	1	-\$5,452.05	included with 1.2 (\$0)	-\$839.67	-\$6,291.72	-\$8,755.00	37.73%	