

Quantum-Cat.3.3a

Original Version with Options

| Group 3.0 Tape Libraries - (SYSTEM A) | | | | | | | | | | | | | |
|---------------------------------------|--|--|------------------|---|-----------------------------------|-----|---|--------------------------------------|--------------------------------|---|--|------------------------------|------------------------------|
| Category: 3.3 | Large Tape Library (SYSTEM A) | | Proposed product | | | | prices and rates | | | | | | |
| ITEM | Description | Notes | Manufacturer | Model # | Part # | Qty | Unit Price | Extended price | Unit List price | Discount from list price (%) | | | |
| 1.0 | Archival Storage Platform category 3.3 (default System including drives) | Name of System: Scalar i500 (SYSTEM A) | Quantum | Quantum Scalar i500 14U Base Library, no tape drives, 87 activated slots (NAM/ APAC/ LAM) | LSC53-BSYS-052N | 1 | \$6,511.11 | \$6,511.11 | \$16,073.15 | 59% | | | |
| | | Maximum Tape Drives: 18 Slots: 409 | Quantum | Quantum Scalar i500 HP LTO-4 Tape Drive Module, 4Gb native Fibre Channel, factory-installed (NAM/ APAC/ LAM) | LSC5H-FTDG-L4HN | 1 | \$6,154.37 | \$6,154.37 | \$15,192.50 | 59% | | | |
| | | Load Ports: up to 54 | Quantum | Quantum Fibre Channel Interface Cable, optical multimode 50 micron, LC-to-LC, 24.5 ft (7.5 m) | 3-03893-01 | 1 | \$59.25 | \$59.25 | \$146.26 | 59% | | | |
| | | | Quantum | Quantum Scalar i500 14U Library, No Drives, Bronze Support Plan (5x9xNBD on-site) , Uplift, three years, zone 1 | SSC53-LS00-BL31 | 1 | \$1,671.96 | \$1,671.96 | \$2,626.50 | 36% | | | |
| | | | Quantum | Quantum Scalar i500 Library, Tape Drive Module, Bronze Support Plan (5x9xNBD on-site) , Uplift, three years, zone 1 | SLBBM-LTDX-BL31 | 1 | \$1,212.34 | \$1,212.34 | \$1,904.47 | 36% | | | |
| 1.1 | Installation | | Quantum | Quantum Scalar i500 14U, Installation, zone 1 | SSC53-NSYS-0001 | 1 | \$721.24 | \$721.24 | \$1,133.00 | 36% | | | |
| | | | | | | | Total system price: | \$16,330.27 | | | | | |
| 1.2 | Warranty upgrade to 24/ 7 as per clause "Maintenance - On-Site - Upgraded" | | Quantum | Quantum Scalar i500 14U Library, No Drives, Gold Support Plan (7x24x4 on-site) , Uplift, three years, zone 1 | SSC53-LS00-GL31 | 1 | \$835.98 | \$835.98 | \$3,939.75 | 79% | | | |
| | | | Quantum | Quantum Scalar i500 Library, Tape Drive Module, Gold Support Plan (7x24x4 on-site) , Uplift, three years, zone 1 | SLBBM-LTDX-GL31 | 1 | \$919.25 | \$919.25 | \$3,348.53 | 73% | | | |
| | | | | (A) Default System Total Evaluated Price: | | | | \$18,085.50 | | | | | |
| | | | | | | | UNIT PRICE | | | | | | |
| 2.0 | Evaluated Drive Types | | Manufacturer | Model # | Part # | Qty | Drive Unit Price | Warranty Upgrade to 24/ 7 Unit Price | Installation (Item) Unit Price | Total Unit Price (Drive + Warranty + Installation) | Evaluated Price (Qty X Total Unit Price) | Unit List price | Discount from list price (%) |
| 2.1 | LTO4 Native FC | | Quantum | Quantum Scalar i500 LTO-4 Tape Drive Module, 4Gb native Fibre Channel, field upgrade + Quantum Scalar i500 Library, Tape Drive Module, Bronze Support Plan (5x9xNBD on-site) , Uplift, three years, zone 1 | LSC5H-UTDG-L4HA + SLBBM-LTDX-BL31 | 1 | \$11,544.76 | \$1,420.66 | \$1,192.13 | \$14,157.55 | \$14,157.55 | \$17,096.97 | 32.47% |
| 2.2 | | | | | | 1 | | | | | \$14,157.55 | | |
| | | | | | | | For RFSO Evaluation Purposes Only: Calculation of Total Evaluated Price | | | | | | |
| | | | | | | | (A) Default System Total Evaluated Price: | | | | \$18,085.50 | | |
| | | | | | | | ± (B) Drive Total Evaluated Price | | | | \$14,157.55 | | |
| | | | | | | | Total Evaluated Price (T.E.P.) (A + B) | | | | \$32,243.05 | | |
| 3.0 | Other Related Options (up to a maximum of 20) | Additional options are included in this section. All options must relate directly to the platform. | Manufacturer | Model # | Part # | Qty | Unit Price | Warranty Upgrade to 24/ 7 Unit Price | Installation (Item) Unit Price | Total Unit Price (Option + Warranty + Installation) | Unit List price | Discount from list price (%) | |
| 3.1 | LTO4 SAS | | Quantum | Quantum Scalar i500 HP LTO-4 Tape Drive Module, SAS, field upgrade + Quantum Scalar i500 Library, Tape Drive Module, Bronze Support Plan (5x9xNBD on-site) , Uplift, three years, zone 1 | LSC5H-UTDM-L4HA + SLBBM-LTDX-BL31 | 1 | \$9,725.27 | \$1,420.66 | \$1,192.13 | \$12,338.06 | \$14,238.72 | 31.70% | |
| 3.2 | LTO5 SAS | | Quantum | Quantum Scalar i500 HP LTO-5 Tape Drive Module, SAS, field upgrade + Quantum Scalar i500 Library, Tape Drive Module, Bronze Support Plan (5x9xNBD on-site) , Uplift, three years, zone 1 | LSC5H-UTDM-LSHA + SLBBM-LTDX-BL31 | 1 | \$10,902.86 | \$1,420.66 | \$1,192.13 | \$13,515.65 | \$16,088.60 | 32.23% | |
| 3.3 | LTO5 Native FC | | Quantum | Quantum Scalar i500 HP LTO-5 Tape Drive Module, 8Gb native Fibre Channel, field upgrade + Quantum Scalar i500 Library, Tape Drive Module, Bronze Support Plan (5x9xNBD on-site) , Uplift, three years, zone 1 | LSC5H-UTD3-LSHA + SLBBM-LTDX-BL31 | 1 | \$12,995.76 | \$1,420.66 | \$1,192.13 | \$15,608.55 | \$19,376.36 | 32.93% | |
| 3.4 | Scalar i500 9U Expansion Frame | | Quantum | Quantum Scalar i500 9U Expansion Module, zero activated slots, field upgrade (NAM/ APAC/ LAM) + Quantum Scalar i500 9U Expansion Module, Bronze Support Plan (5x9xNBD on-site) , Uplift, three years, zone 1 | LSC5H-UEXM-900N + SSC53-LEXM-BL31 | 1 | \$7,465.12 | \$1,291.97 | \$858.33 | \$9,615.42 | \$11,010.70 | 32.20% | |
| 3.5 | Expansion Unit Redundant Power | | Quantum | Quantum Scalar Expansion Redundant (2N) Power Supply Module, field upgrade 9U Unit | LSC5H-URPS-000A | 1 | \$1,963.74 | Included with 1.2 (0\$) | Included with 3.4 (0\$) | \$1,963.74 | \$3,084.85 | 36.34% | |
| 3.6 | Capacity on Demand 46-Slot Upgrade | | Quantum | Quantum Scalar i500 46-slot license Key, field upgrade | LSC5H-UULS-046A | 1 | \$6,130.53 | Included with 1.2 (0\$) | Included with 1.0 (0\$) | \$6,130.53 | \$9,630.50 | 36.34% | |

