# Quantum-Cat3.4A

Last updated: Dec15,2011

| Group 3.0 Tape Libraries | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Category: 3.4 | Small Enterprise Tape Library | | Proposed product | | | | | prices and rates | | | | | | |
| ITEM | Description | Notes | Manufacturer | | Model # | Part # | Qty | Unit Price | Extended price | Unit List price | Discount from list price (%) | | | |
| 1.0 | Archival Storage Platform category 3.4 (Default System including drives) | Name of System:_Category 3.4a_Quantum i6000_____ | Quantum | 1.00 | Quantum Scalar i6000 LTO Library, no tape drives, 100 activated slots, Quantum Scalar i2000/ i6000 100-slot License Key, Quantum Scalar i2000/ i6000 Redundant (2N) Power Supply Module, Quantum Scalar i2000/ i6000 Library with 100 Slots, No Drives, Bronze Support Plan (5x9xNBD on-site) , Extension, annual, zone 1, Quantum Scalar i2000/ i6000 and Scalar 10K Library 100 Slots, Bronze Support Plan (5x9xNBD on-site) , Extension, 3 year, zone 1, plus onsite installation. | LSC6K-BL00-001 MO11 | 1.00 | $36,632.66 | $36,632.66 | $119,481.00 | 69 | | | |
| 1.02 | | | Quantum | 1.01 | Quantum Scalar i6000 HP LTO-4 Tape Drive Module, 8Gb Native Storage Networking, factory installed, Quantum Fibre Channel Interface Cable, optical multimode 50 micron, LC-to-LC, 24.5 ft (7.5 m) , Quantum PX720 and Scalar i2000/ i6000, Installation and Configuration, Basic Package, zone 1 (1-4 drives purchased) , Quantum PX720, Scalar i2000/ i6000 and Scalar 10K Library, Tape Drive Module, Bronze Support Plan (5x9xNBD on-site) , Extension, 3 year, zone 1 | LSC6K-FTDU-L5H MO11 | 1.00 | $10,181.00 | $10,181.00 | $20,749.35 | 51 | | | |
| 1.1 | Installation | | | | Included in 1,00 and 1.01 above | | Total system price: | | $46,813.66 | | | | | |
| 1.21 | Warranty upgrade to 24/ 7 as per clause "Maintenance - On-Site - Upgraded" | | Quantum | | Warranty upgrade to 24/ 7 as per clause "Maintenance - On - Site - Upgraded" base library | SSC2K-LS01-GLMO11 | 1 | $6,697.28 | $6,697.28 | $11,225.00 | 40 | | | |
| 1.22 | | | Quantum | | Warranty upgrade to 24/ 7 as per clause "Maintenance - On - Site - Upgraded" LTO 4 drive. | SLBBN-LTDX-GLMO11 | 1 | $1,681.35 | $1,681.35 | $4,485.00 | 63 | | | |
| | | | | | (A) Default System Total Evaluated Price: | | | | $55,192.29 | | | | | |
| | | | | | | | | UNIT PRICE | | | | | | |
| 2.0 | Evaluated Drive Types | | Manufacturer | | Model # | Part # | Qty | Drive Unit Price | Warranty Upgrade to 24/ 7 Unit Price | Installation (item) Unit Price | Total Unit Price (Drive + Warranty + Installation) | Evaluated Price (Qty X Total Unit Price) | Unit List price | Discount from list price (%) |
| 2.01 | | | | | | | | | | | | | | |
| 2.02 | | | | | | | | | | | | | | |
| 2.03 | | | | | | | | | | | | | | |
| 2.04 | | | | | | | | | | | | | | |
| 2.05 | | | Quantum | 2.05 | Quantum Scalar i6000 HP LTO-4 Tape Drive Module, 8Gb Native Storage Networking, factory installed, Quantum Fibre Channel Interface Cable, optical multimode 50 micron, LC-to-LC, 24.5 ft (7.5 m) , Quantum PX720 and Scalar i2000/ i6000, Installation and Configuration, Basic Package, zone 1 (1-4 drives purchased) , Quantum PX720, Scalar i2000/ i6000 and Scalar 10K Library, Tape Drive Module, Bronze Support Plan (5x9xNBD on-site) , Extension, 3 year, zone 1 | LSC6K-FTDU-L5H MO11 | 1 | $10,181.00 | $1,681.35 | Included | $11,862.35 | $11,862.35 | $22,624.44 | |
| 2.06 | | | | | | | | | | | | | | |
| 2.07 | | | | | | | | | | | | | | |
| | | | | | | | 1 | | | | | | | |
| | | | | | | | | | (B) Drive Total Evaluated Price | | | $11,862.35 | | |
| | | | | | | | | For RFSO Evaluation Purposes Only: Calculation of Total Evaluated Price | | | | | | |
| | | | | | | | | | (A) Default System Total Evaluated Price: | | | $55,192.29 | | |
| | | | | | | | | | + (B) Drive Total Evaluated Price | | | $11,862.35 | | |
| | | | | | | | | | Total Evaluated Price (T.E.P.) (A + B) | | | $67,054.64 | | |
| 3.0 | Other Related Options (up to a maximum of 20) | Additional options are included in this section. All options must relate directly to the platform. | Manufacturer | | Model # | Part # | Qty | Unit Price | Warranty Upgrade to 24/ 7 Unit Price | Installation (item) Unit Price | Total Unit Price (Option + Warranty + Installation) | Unit List price | Discount from list price (%) | |
| 3.01 | | | Quantum | | Quantum Scalar Key Manager High-Availability Virtual Machine Pair | LSCBB-AKMV-001A | 1 | $2,835.05 | | included in unit price | $2,835.05 | $4,000.00 | 45% | |
| 3.02 | | | Quantum | | Quantum Vision 4.x Software Media Kit with One Device License - New Install Only | WSVLA-FQDA-040W | 1 | $3,898.20 | | included in unit price | $3,898.20 | $5,500.00 | 45% | |
| 3.03 | | | Quantum | | Quantum Vision 4.x One Device Add-On License | WSVLA-UQDA-040W | 1 | $1,949.10 | | included in unit price | $1,949.10 | $2,750.00 | 45% | |
| 3.04 | | | Quantum | | Quantum Encryption Key Management Solution, Single Server/ Site System Installation and Configuration, zone 1 | SLBBB-NEK1-0001 | 1 | $2,000.00 | | included in unit price | $2,000.00 | $2,500.00 | 45% | |

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|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 3.05 | | | Quantum | | Quantum Encryption Key Management Solution, Additional Server/ Different Site System Installation and Configuration, zone 1 | SLBBB-NEK3-0001 | 1 | $2,000.00 | | included in unit price | $2,000.00 | $2,500.00 | 45% | |
| 3.06 | | | Quantum | | Quantum Scalar i2000/ i6000 Advanced Reporting Option License Key | LSC2K-AADR-001A | 1 | $2,112.00 | | included in unit price | $2,112.00 | $4,693.33 | 45% | |
| 3.07 | | | Quantum | | Quantum Scalar i2000/ i6000 24-Slot Import/ Export (I/ E) Station for Expansion Module with installation and configuration | LSC2K-AIES-001A | 1 | $4,630.60 | | included in unit price | $4,630.60 | $10,290.22 | 45% | |
| 3.08 | | | Quantum | | Quantum Scalar i6000 72-Slot LTO Import/ Export (I/ E) Station for Expansion Module with installation and configuration | LSC6K-AIES-072A | 1 | $13,468.75 | | included in unit price | $13,468.75 | $29,930.56 | 45% | |
| 3.09 | | | Quantum | | Quantum Scalar i2000/ i6000 100-slot License Key with 3 year bronze support | LSC2K-ALSL-100A | 1 | $10,255.21 | | included in unit price | $10,255.21 | $22,789.36 | 45% | |
| 3.1 | | | Quantum | | Quantum Scalar i2000/ i6000 and Scalar 10K Library, Price Per 100 Slots, Gold Support Plan (7x24x4 on-site) , Uplift, 3 year, zone 1 | SSCBB-LS01-GL11 | 1 | $2,954.00 | | included in unit price | $2,954.00 | $6,564.44 | 45% | |
| 3.11 | | | Quantum | | Quantum Scalar i6000 Gen1 to Gen2 Robot Hardware Upgrade with installation | LSC6K-ARHU-012A | 1 | $19,934.21 | | included in unit price | $19,934.21 | $37,913.00 | 45% | |
| 3.12 | | | Quantum | | Quantum Scalar i6000 HP LTO-5 Tape Drive Module, 8Gb Native Storage Networking, field installed, Quantum Fibre Channel Interface Cable, optical multimode 50 micron, LC-to-LC, 24.5 ft (7.5 m) , Quantum Library, Tape Drive Module, native Fibre Channel or Storage Networking (SNW) , Installation and Configuration, up to 12, zone 1, Quantum PX720, Scalar i2000/ i6000 and Scalar 10K Library, Tape Drive Module, Bronze Support Plan (5x9xNBD on-site) , Extension, annual, zone 1 | LSC6K-FTDU-L5HA MO11 | 1 | $16,039.42 | $1,401.12 | included in unit price | $17,440.54 | $38,000.00 | 45% | |
| 3.13 | | | Quantum | | remove LTO4 tape drive, and bronze support from Base configuration: | LSC6K-FTDU-L5H MO11 | 1 | -$10,181.00 | | included in unit price | | | 45% | |
| 3.14 | | | Quantum | | Scalar i6000 LTO-5 EDLM Scanning Tape Drive, EDLM License, and partitioning. | LSC6K-AEDL-L5A MO11 | 1 | $16,500.00 | | included in unit price | $16,500.00 | $24,000.00 | 45% | |
| 3.15 | | | Quantum | | Warranty upgrade to 24/ 7 as per clause "Maintenance - On - Site - Upgraded" LTO 5 drive. | SLBBN-LTDX-GL11 | 1 | | $1,401.12 | included in unit price | $1,401.12 | $3,100.00 | 45% | |
| 3.16 | | | Quantum | | Scalar i6000 LTO-5 EDLM Scanning Tape Drive, EDLM License, and partitioning. | LSC6K-AEDL-L5A MO11 | 1 | $16,500.00 | | included in unit price | $16,500.00 | $24,000.00 | 45% | |
| 3.17 | | | Quantum | | Warranty upgrade to 24/ 7 as per clause "Maintenance - On - Site - Upgraded" LTO 5 drive. | SLBBN-LTDX-GL11 | 1 | | $1,401.12 | included in unit price | $1,401.12 | $3,113.60 | 45% | |
| 3.18 | intentionally left blank | | | | | | 1 | | | | | | | |
| 3.19 | | | Quantum | | Quantum Scalar i6000 HP LTO-5 Tape Drive Module, Key-Enabled, 8Gb Native Storage Networking, field upgrade with installation and bronze 3 year NBD support) | LSC6K-UTDU-L5HMO11 | 1 | $22,084.34 | | included in unit price | $22,084.34 | $49,076.31 | 45% | |