Storageflex Inc Systems by category 3.2

Last Updated: Dec 06,2013

Group 3.0 Tape Libraries													
Category: 3.2	Medium Tape Library		Proposed product				prices and rates						
ITEM	Description	Notes	Manufacturer	Model #	Part #	Qty	Unit Price	Extended price	Unit List price	Discount from list price (%)			
1.0	Archival Storage Platform category 3.2 (Default System including drives)	Name of System: Qualstar RLS Maximum Tape Drives / Slots: 4 / 114 Load Port (s) : Variable from 1 to 53											
1.01	RLS 8204 Tape Library - no drives, 12 slots	Drives sold seperately. Licensed for 12 slots.	Qualstar	RLS 8560	SF-RLS8560	1	$ 9,383.00	$ 9,383.00	$ 11,728.75	20			
1.02	RLS 8560 1 Year NBD Onsite Service	Priced annually	Qualstar	RLS	SF-OSN-RLS2	3	$ 1,007.00	$ 3,021.00	$ 1,258.75	20			
1.03	LTO5 SAS Drive	Up to 2 drives in RLS 8204	Qualstar	RLS	SF-501903-89-2	1	$ 5,609.00	$ 5,609.00	$ 7,011.25	20			
1.04	LTO5 SAS Drive 1 Year NBD Onsite Service	Priced annually	Qualstar	RLS	SF-OSN-LTO5	3	$ 796.00	$ 2,388.00	$ 995.00	20			
1.05	SAS Cable	2 Meters Long	Qualstar	RLS	SF-SAS-CBL-2M	1	$ 99.00	$ 99.00	$ 123.75	20			
1.1	Installation	Unpack, mount mags, drives, hookup cables, test using builtin firmware. Not applications	Qualstar	RLS	SF-NAFF-INS1	1	$ 1,082.00	$ 1,082.00	$ 1,352.50	20			
						Total system price:		$ 21,582.00					
1.2	Warranty upgrade to 24/ 7 as per clause "Maintenance - On-Site - Upgraded"												
1.21	RLS 8560 24x7x4 Onsite Service Uplift	Priced as uplift from NBD Annual Warranty	Qualstar	RLS	SF-OS7-RLS2-UPG	3	$ 503.00	$ 1,509.00	$ 628.75	20			
1.22	LTO5 SAS Drive 24x7x4 Onsite Service Uplift	Priced as uplift from NBD Annual Warranty	Qualstar	RLS	SF-OS7-LTO5-UPG	3	$ 255.00	$ 765.00	$ 318.75	20			
				(A) Default System Total Evaluated Price:				$ 23,856.00					
							UNIT PRICE						
2.0	Evaluated Drive Types		Manufacturer	Model #	Part #	Qty	Drive Unit Price	Warranty Upgrade to 24/ 7 Unit Price	Installation (item) Unit Price	Total Unit Price (Drive + Warranty + Installation)	Evaluated Price (Qty X Total Unit Price)	Unit List price	Discount from list price (%)
2.1	LTO5 SAS Drive	Up to 2 drives in RLS 8204	Qualstar	RLS	SF-501903-89-2	1	$ 5,609.00	$ 3,585.00	$ 500.00	$ 9,694.00	$9,694.00	$12,117.50	20
2.3	LTO6 SAS Drive	Up to 2 drives in RLS 8204	Qualstar	RLS	SF-510903-05-7	1	$ 7,850.00	$ 3,333.00	$ 500.00	$ 11,683.00	$11,683.00	$14,603.75	20
								(B) Drive Total Evaluated Price			$21,377.00		
							For RFSO Evaluation Purposes Only: Calculation of Total Evaluated Price						
								(A) Default System Total Evaluated Price:			$ 23,856.00		
								+ (B) Drive Total Evaluated Price			$21,377.00		
								Total Evaluated Price (T.E.P.) (A + B)			$45,233.00		
3.0	Other Related Options (up to a maximum of 20)	Additional options are included in this section. All options must relate directly to the platform.	Manufacturer	Model #	Part #	Qty	Unit Price	Warranty Upgrade to 24/ 7 Unit Price	Installation (item) Unit Price	Total Unit Price (Option + Warranty + Installation)	Unit List price	Discount from list price (%)	
3.1	iSCSI Connectivity Option	Adds external iSCSI Interface to default platform's robotics	Storageflex	iSCSI Bridge	SF-iSCSI-BR1	1	$ 5,995.00	$ 1,798.50	$ 995.00	$ 8,788.50	$ 10,985.62	20	
3.2	Fibre Channel Connectivity Option	Adds external FC Interface to default platform's robotics	Storageflex	FC Bridge	SF-FC-BR-1	1	$ 5,995.00	$ 1,798.50	$ 995.00	$ 8,788.50	$ 10,985.62	20	
3.3	N+1 Power Option	Adds Redundant Hot Swap Power to default platform	Qualstar	RLS	SF-RLS8560-N+1	1	$ 742.00	$ 222.60	$ 995.00	$ 1,959.60	$ 2,449.50	20	
3.4	RLS-8560 - 85120 Capacity Expansion Kit	Adds Capacity Upgrade to default platform	Qualstar	RLS	SF-RLS8560-CAP	1	$ 6,351.00	$ 1,905.30	$ 995.00	$ 9,251.30	$ 11,564.12	20	
3.5	Fibre Channel Host Interface Option	Adds Direct Fibre Channel Tape Drive Connectivity for one tape drive	Qualstar	RLS	SF-LTO5-DFA-UPG	1	$ 1,140.00	$ 342.00	$ 995.00	$ 2,477.00	$ 3,096.25	20	
3.6	SJ 316 SAS JBOD Bundle	Provides back to disk cache for default platform	Storageflex	SJ	SJ316-NMSO	1	$ 4,995.00	$ 1,498.50	$ 995.00	$ 7,488.50	$ 9,360.62	20	
3.7	SJ 224 SAS JBOD Bundle	Provides back to disk cache for default platform	Storageflex	SJ	SJ224-NMSO	1	$ 4,995.00	$ 1,498.50	$ 995.00	$ 7,488.50	$ 9,360.62	20	
3.8	Storageflex FF 1124 FC-FC Expansion	Provides back to disk cache for default platform	Storageflex	FF 1124	1124X16F0Y	1	$ 6,995.00	$ 2,098.50	$ 995.00	$ 10,088.50	$ 12,610.62	20	
3.9	Brass Option	Provides backup function for default platform	Storageflex	BRASS	BRASS-E	1	$ 18,749.00	$ 1,995.00	$ 995.00	$ 21,739.00	$ 27,173.75	20	
3.10	Storageflex Rack Enhancement Option	Provides rack mount option for default platform	Storageflex	RACK	SF-ENHANCE-A	1	$ 18,749.00	$ 1,995.00	$ 995.00	$ 21,739.00	$ 27,173.75	20	
3.11	Storageflex Management Option	Provides management option to default platform	Storageflex	Manage	SF-MANAGE-A	1	$ 11,561.00	$ 3,468.30	$ 995.00	$ 16,024.30	$ 20,030.37	20	
3.12	Storageflex UPS Option G	Provides power management to default platform	Storageflex	UPS	SF-UPS-G	1	$ 7,707.00	$ 2,312.10	$ 995.00	$ 11,014.10	$ 13,767.62	20	
3.13	Storageflex Surge Option	Provides surge protection to default platform	Storageflex	Surge	SURGE-P-B	1	$ 7,707.00	$ 2,312.10	$ 995.00	$ 11,014.10	$ 13,767.62	20	
3.14	Solid State Acceleration Adapter Bundle	Provides solid state acceleration for backup process	Storageflex	SSD	SSD-ADP-D	1	$ 11,561.00	$ 3,468.30	$ 995.00	$ 16,024.30	$ 20,030.37	20	
3.15	Solid State Acceleration Appliance	Provides back to SSD cache for default platform	Storageflex	Infiniband	INF-ADAP-G	1	$ 11,561.00	$ 3,468.30	$ 995.00	$ 16,024.30	$ 20,030.37	20	
3.16	Storageflex Infiniband Adapter	Provides Infiniband connectivity for backup process	Storageflex	Infiniband	INF-ADAP-G	1	$ 1,200.00	$ 360.00	$ 995.00	$ 2,555.00	$ 3,193.75	20	