Storageflex Inc Systems by category 3.4

Last Updated:Dec 06,2013

Group 3.0 Tape Libraries													
Category: 3.4	**Small Enterprise Tape Library**		**Proposed product**				**prices and rates**						
ITEM	**Description**	**Notes**	**Manufacturer**	**Model #**	**Part #**	**Qty**	**Unit Price**	**Extended price**	**Unit List price**	**Discount from list price (%)**			
1.0	Archival Storage Platform category 3.4 (Default System including drives)	Name of System: Qualstar XLS Maximum Tape Drives / Slots: 10 / 245 Load Port (s) : Variable from 10 to 40											
1.01	XLS-810240 Library - No Drives,	245 slots licensed for 168	Qualstar	XLS	SF-XLS-Q18996	1	$ 31,048.00	$ 31,048.00	$ 38,810.00	20			
1.02	XLS NBD Onsite Service after 1st year	Adds additional year of NBD Onsite Service	Qualstar	XLS	SF-OSN-XLS5	2	$ 1,601.00	$ 3,202.00	$ 2,001.25	20			
1.03	LTO 4 DFA Drive Assembly	Adds LTO4 DFA Tape Drive	Qualstar	XLS	SF-520903-04-8	1	$ 6,850.00	$ 6,850.00	$ 8,562.50	20			
1.04	LTO4 XLS NBD Onsite Service after 1st year	Adds additional year of NBD Onsite Service	Qualstar	XLS	SF-OSN-XLTO4	2	$ 707.00	$ 1,414.00	$ 883.75	20			
1.05	N+1 Power Option for 810xxx	Adds N+1 Power Option	Qualstar	XLS	SF-631-0618-1	1	$ 1,306.00	$ 1,306.00	$ 1,632.50	20			
1.06	Dual Input Power Option	Adds Dual Input Power	Qualstar	XLS	SF-520619-05-7	1	$ 2,598.00	$ 2,598.00	$ 3,247.50	20			
1.06	FC Dual Channel Library Interface Adapter	Adds FC Host Interface	Qualstar	XLS	SF-738-0145-8	1	$ 6,078.00	$ 6,078.00	$ 7,597.50	20			
1.07	FC XLS NBD Onsite Service after 1st year	Adds additional year of NBD Onsite Service	Qualstar	XLS	SF-OSN-XHBAFC	2	$ 515.00	$ 1,030.00	$ 643.75	20			
1.1	Installation	Unpack, mount mags, drives, hookup cables, test using builtin firmware. Not applications	Qualstar	XLS	SF-NAF-XINS1	1	$ 5,859.00	$ 5,859.00	$ 7,323.75	20			
						Total system price:		$ 59,385.00					
1.2	Warranty upgrade to 24/ 7 as per clause "Maintenance - On-Site - Upgraded"												
1.21	XLS-810240 24x7x4 Onsite Service Uplift	Priced as uplift from NBD Annual Warranty	Qualstar	XLS	SF-OS7-XLS5-U	3	$ 800.00	$ 2,400.00	$ 1,000.00	20			
1.22	LTO4 XLS 24x7x4 Onsite Service Uplift	Priced as uplift from NBD Annual Warranty	Qualstar	XLS	SF-OS7-XLTO4-U	3	$ 354.00	$ 1,062.00	$ 442.50	20			
1.23	FC XLS 24x7x4 Onsite Service Uplift	Priced as uplift from NBD Annual Warranty	Qualstar	XLS	SF-OS7-XHBAFC-U	3	$ 257.00	$ 771.00	$ 321.25	20			
				(A) Default System Total Evaluated Price:				$ 63,618.00					
							UNIT PRICE						
2.0	**Evaluated Drive Types**		**Manufacturer**	**Model #**	**Part #**	**Qty**	**Drive Unit Price**	**Warranty Upgrade to 24/ 7 Unit Price**	**Installation (item) Unit Price**	**Total Unit Price (Drive + Warranty + Installation)**	**Evaluated Price (Qty X Total Unit Price)**	**Unit List price**	**Discount from list price (%)**
2.1	LTO 4 DFA Drive Assembly	Adds LTO4 DFA Tape Drive	Qualstar	XLS	SF-520903-04-8	1	$ 6,850.00	$ 1,062.00	$ 995.00	$ 8,907.00	$8,907.00	$12,117.50	20
2.3	Upgrade to LTO-6 Tape Drive	Adds LTO6 DFA Tape Drive	Qualstar	XLS	SF-XLS-LTO6-3Y	1	$ 12,496.00	$ 3,748.80	$ 995.00	$ 17,239.80	$17,239.80	$21,549.75	20
								(B) Drive Total Evaluated Price			$26,146.80		
							For RFSO Evaluation Purposes Only: Calculation of Total Evaluated Price						
								(A) Default System Total Evaluated Price:			$ 63,618.00		
								+ (B) Drive Total Evaluated Price			$26,146.80		
								Total Evaluated Price (T.E.P.) (A + B)			$ 89,764.80		
3.0	**Other Related Options (up to a maximum of 20)**	**Additional options are included in this section. All options must relate directly to the platform.**	**Manufacturer**	**Model #**	**Part #**	**Qty**	**Unit Price**	**Warranty Upgrade to 24/ 7 Unit Price**	**Installation (item) Unit Price**	**Total Unit Price (Option + Warranty + Installation)**	**Unit List price**	**Discount from list price (%)**	
3.1	LTO 5 DFA Drive Assembly	Adds LTO5 DFA Tape Drive	Qualstar	XLS	SF-520903-06-3-3Y	1	$ 12,496.00	$ 3,748.80	$ 995.00	$ 17,239.80	$ 21,549.75	20	
3.2	8Gbit Fibre Channel Host Bus Adapter	Provides device connectivity to default platform	Storageflex	XLS	SF-8G-FC-HBA	1	$ 1,495.00	$ 448.50	$ 995.00	$ 2,938.50	$ 3,673.12	20	
3.3	FCoE Option	Provides host connectivity to default platform	Storageflex	XLS	SF-FCoE-BUN2	1	$ 3,495.00	$ 1,048.50	$ 995.00	$ 5,538.50	$ 6,923.12	20	
3.4	10Gbit Ethernet Host Bus Adaper	Provides host connectivity to default platform	Storageflex	XLS	SF-10G-NIC-HBA1	1	$ 2,995.00	$ 898.50	$ 995.00	$ 4,888.50	$ 6,110.62	20	
3.5	6Gbit SAS Host Bus Adapter	Provides host connectivity to default platform	LSI	3442	SF-3442	1	$ 495.00	$ 148.50	$ 995.00	$ 1,638.50	$ 2,048.12	20	
3.6	RDX Option	Provides removable RDX for backup function	Storageflex	RDX	RDX-A	1	$ 2,312.00	$ 693.60	$ 995.00	$ 4,000.60	$ 5,000.75	20	
3.7	Power Distribution Option	Provides power distribution for default platform	Storageflex	POWER	PWR-DIST-A	1	$ 2,312.00	$ 693.60	$ 995.00	$ 4,000.60	$ 5,000.75	20	
3.8	Storageflex Rack Enhancement Option	Provides rack mount option for default platform	Storageflex	RACK	SF-ENHANCE-A	1	$ 18,749.00	$ 1,995.00	$ 995.00	$ 21,739.00	$ 27,173.75	20	
3.9	Storageflex Management Option	Provides management option to default platform	Storageflex	Manage	SF-MANAGE-A	1	$ 11,561.00	$ 3,468.30	$ 995.00	$ 16,024.30	$ 20,030.37	20	
3.10	Storageflex UPS Option G	Provides power management to default platform	Storageflex	UPS	SF-UPS-G	1	$ 7,707.00	$ 2,312.10	$ 995.00	$ 11,014.10	$ 13,767.62	20	
3.11	Storageflex Surge Option	Provides surge protection to default platform	Storageflex	Surge	SURGE-P-B	1	$ 7,707.00	$ 2,312.10	$ 995.00	$ 11,014.10	$ 13,767.62	20	
3.12	Solid State Acceleration Adapter Bundle	Provides solid state acceleration for backup process	Storageflex	SSD	SSD-ADP-D	1	$ 11,561.00	$ 3,468.30	$ 995.00	$ 16,024.30	$ 20,030.37	20	
3.13	Solid State Acceleration Appliance	Provides back to SSD cache for default platform	Storageflex	Infiniband	INF-ADAP-G	1	$ 11,561.00	$ 3,468.30	$ 995.00	$ 16,024.30	$ 20,030.37	20	
3.14	Storageflex Infiniband Adapter	Provides Infiniband connectivity for backup process	Storageflex	Infiniband	INF-ADAP-G	1	$ 1,200.00	$ 360.00	$ 995.00	$ 2,555.00	$ 3,193.75	20	