

Storageflex Inc Systems by category 3.5

Last Updated: Dec 06,2013

Group 3.0 Tape Libraries													
Category:	Enterprise Tape Library	Proposed product	prices and rates										
ITEM	Description	Notes	Manufacturer	Model #	Part #	Qty	Unit Price	Extended price	Unit List price	Discount from list price (%)			
1.0	Archival Storage Platform category 3.5 (Default System including drives)	Name of System: Qualstar XLS Maximum Tape Drives : Slots: 20 / 355 Load Port (s) : Variable from 10 to 40											
1.01	XLS-820500 Library No Drives	355 slots licensed for 188	Qualstar	XLS	SF-XLS-Q18998	1	\$ 47,760.00	\$ 47,760.00	\$ 59,700.00	20			
1.02	XLS NBD Onsite Service after 1st year	Adds additional year of NBD Onsite Service	Qualstar	XLS	SF-OSN-XLS1	2	\$ 2,501.00	\$ 5,002.00	\$ 3,126.25	20			
1.03	LTO 4 DFA Drive Assembly	Adds LTO4 DFA Tape Drive	Qualstar	XLS	SF-520903-04-8	1	\$ 6,850.00	\$ 6,850.00	\$ 8,562.50	20			
1.04	LTO4 XLS NBD Onsite Service after 1st year	Adds additional year of NBD Onsite Service	Qualstar	XLS	SF-OSN-XLTO4	2	\$ 707.00	\$ 1,414.00	\$ 883.75	20			
1.05	N+1 Power Option for 810xxx	Adds N+1 Power Option	Qualstar	XLS	SF-631-0618-1	1	\$ 1,306.00	\$ 1,306.00	\$ 1,632.50	20			
1.06	Dual Input Power Option	Adds Dual Input Power	Qualstar	XLS	SF-520619-05-7	1	\$ 2,598.00	\$ 2,598.00	\$ 3,247.50	20			
1.07	FC Dual Channel Library Interface Adapter	Adds FC Host Interface	Qualstar	XLS	SF-738-0145-8	1	\$ 6,078.00	\$ 6,078.00	\$ 7,597.50	20			
1.08	FC XLS NBD Onsite Service after 1st year	Adds additional year of NBD Onsite Service	Qualstar	XLS	SF-OSN-XHBAFC	2	\$ 515.00	\$ 1,030.00	\$ 643.75	20			
1.09	Electronic Door Locks - LRM		Qualstar	XLS	SF-521209-01-5	1	\$ 157.00	\$ 157.00	\$ 196.25	20			
1.1	Installation	Unpack, mount mags, drives, hookup cables, test using builtin firmware. Not applications	Qualstar	XLS	SF-NAF-XINS1	1	\$ 5,859.00	\$ 5,859.00	\$ 7,323.75	20			
							Total system price:	\$ 78,054.00					
1.2	Warranty upgrade to 24/ 7 as per clause "Maintenance - On-Site - Upgraded"												
1.21	XLS-820500 24x7x4 Onsite Service Uplift	Priced as uplift from NBD Annual Warranty	Qualstar	XLS	SF-OS7-XLS1-U	3	\$ 1,250.00	\$ 3,750.00	\$ 1,562.50	20			
1.22	LTO4 XLS 24x7x4 Onsite Service Uplift	Priced as uplift from NBD Annual Warranty	Qualstar	XLS	SF-OS7-XLTO4-U	3	\$ 354.00	\$ 1,062.00	\$ 442.50	20			
1.23	FC XLS 24x7x4 Onsite Service Uplift	Priced as uplift from NBD Annual Warranty	Qualstar	XLS	SF-OS7-XHBAFC-U	3	\$ 257.00	\$ 771.00	\$ 321.25	20			
				(A) Default System Total Evaluated Price:				\$ 83,637.00					
							UNIT PRICE						
2.0	Evaluated Drive Types		Manufacturer	Model #	Part #	Qty	Drive Unit Price	Warranty Upgrade to 24/ 7 Unit Price	Installation (Item) Unit Price	Total Unit Price (Drive + Warranty + Installation)	Evaluated Price (Qty X Total Unit Price)	Unit List price	Discount from list price (%)
2.1	LTO 4 DFA Drive Assembly	Adds LTO4 DFA Tape Drive	Qualstar	XLS	SF-520903-04-8	1	\$ 6,850.00	\$ 1,062.00	\$ 995.00	\$ 8,907.00	\$ 8,907.00	12,117.50	20
2.3	Upgrade to LTO-6 Tape Drive	Adds LTO6 DFA Tape Drive	Qualstar	XLS	SF-XLS-LTO6-3Y	1	\$ 12,496.00	\$ 3,748.80	\$ 995.00	\$ 17,239.80	\$ 17,239.80	21,549.75	20
								(B) Drive Total Evaluated Price			\$ 26,146.80		
							For RFSO Evaluation Purposes Only: Calculation of Total Evaluated Price						
								(A) Default System Total Evaluated Price:			\$ 83,637.00		
								+ (B) Drive Total Evaluated Price			\$ 26,146.80		
								Total Evaluated Price (T.E.P.) (A + B)			\$ 109,783.80		
3.0	Other Related Options (up to a maximum of 20)	Additional options are included in this section. All options must relate directly to the platform.	Manufacturer	Model #	Part #	Qty	Unit Price	Warranty Upgrade to 24/ 7 Unit Price	Installation (Item) Unit Price	Total Unit Price (Option + Warranty + Installation)	Unit List price	Discount from list price (%)	
3.1	LTO 5 DFA Drive Assembly	Adds LTO5 DFA Tape Drive	Qualstar	XLS	SF-520903-06-3-3Y	1	\$ 12,496.00	\$ 3,748.80	\$ 995.00	\$ 17,239.80	\$ 21,549.75	20	
3.2	8Gbit Fibre Channel Host Bus Adapter	Provides device connectivity to default platform	Storageflex	XLS	SF-8G-FC-HBA	1	\$ 1,495.00	\$ 448.50	\$ 995.00	\$ 2,938.50	\$ 3,673.12	20	
3.3	FCoE Option	Provides host connectivity to default platform	Storageflex	XLS	SF-FCoE-BUN2	1	\$ 3,495.00	\$ 1,048.50	\$ 995.00	\$ 5,538.50	\$ 6,923.12	20	
3.4	10Gbit Ethernet Host Bus Adapter	Provides host connectivity to default platform	Storageflex	XLS	SF-10G-NIC-HBA1	1	\$ 2,995.00	\$ 898.50	\$ 995.00	\$ 4,888.50	\$ 6,110.62	20	
3.5	6Gbit SAS Host Bus Adapter	Provides host connectivity to default platform	LSI	3442	SF-3442	1	\$ 495.00	\$ 148.50	\$ 995.00	\$ 1,638.50	\$ 2,048.12	20	
3.6	VSA Cache Option	Provides SSD cache for default platform	Storageflex	VSA	VSA-A	1	\$ 18,749.00	\$ 1,995.00	\$ 995.00	\$ 21,739.00	\$ 27,173.75	20	
3.7	RDX Option	Provides removable RDX for backup function	Storageflex	RDX	RDX-A	1	\$ 2,312.00	\$ 693.60	\$ 995.00	\$ 4,000.60	\$ 5,000.75	20	
3.8	Power Distribution Option	Provides power distribution for default platform	Storageflex	POWER	PWR-DIST-A	1	\$ 2,312.00	\$ 693.60	\$ 995.00	\$ 4,000.60	\$ 5,000.75	20	
3.9	Storageflex Rack Enhancement Option	Provides rack mount option for default platform	Storageflex	RACK	SF-ENHANCE-A	1	\$ 18,749.00	\$ 1,995.00	\$ 995.00	\$ 21,739.00	\$ 27,173.75	20	
3.10	Storageflex Management Option	Provides management option to default platform	Storageflex	Manage	SF-MANAGE-A	1	\$ 11,561.00	\$ 3,468.30	\$ 995.00	\$ 16,024.30	\$ 20,030.37	20	
3.11	Storageflex UPS Option G	Provides power management to default platform	Storageflex	UPS	SF-UPS-G	1	\$ 7,707.00	\$ 2,312.10	\$ 995.00	\$ 11,014.10	\$ 13,767.62	20	
3.12	Storageflex Surge Option	Provides surge protection to default platform	Storageflex	Surge	SURGE-P-B	1	\$ 7,707.00	\$ 2,312.10	\$ 995.00	\$ 11,014.10	\$ 13,767.62	20	
3.13	Solid State Acceleration Adapter Bundle	Provides solid state acceleration for backup process	Storageflex	SSD	SSD-ADP-D	1	\$ 11,561.00	\$ 3,468.30	\$ 995.00	\$ 16,024.30	\$ 20,030.37	20	
3.14	Solid State Acceleration Appliance	Provides back to SSD cache for default platform	Storageflex	Infiniband	INF-ADAP-G	1	\$ 11,561.00	\$ 3,468.30	\$ 995.00	\$ 16,024.30	\$ 20,030.37	20	
3.15	Storageflex Infiniband Adapter	Provides Infiniband connectivity for backup process	Storageflex	Infiniband	INF-ADAP-G	1	\$ 1,200.00	\$ 360.00	\$ 995.00	\$ 2,555.00	\$ 3,193.75	20	

