

Storageflex Inc Systems by category 5.2b

Group 5.0 Disk-Based Storage											Last Updated December 1 2011	
Category: 5.2	Intermediate Disk-Based Archival Storage	Proposed product	prices and rates									
ITEM	Description	Notes	Manufacturer	Model #	Part #	Qty	Unit Price	Extended price	Unit List price	Discount from list price (%)		
1.0	SAN () NAS () VTL ()	Name of System: Nexsan E Series Bid Model 5.2B										
1.1	Nexsan E Series 18 Slots Master	(2) 1Gb iSCSI connections ONLY single controller, 18 Bay, 4U, 4GB Cache BLACK, no disks	Nexsan	E Series	SF-E181A-0/ 0-3NBD	1	\$ 9,888.00	\$ 9,888.00	\$ 12,360.00	20		
1.2	Nexsan E Series 18 Slots Expansion	Increases 18 slots to 36 slots	Nexsan	E Series	SF-E18X-0/ 0-3NBD	1	\$ 6,666.00	\$ 6,666.00	\$ 8,332.50	20		
1.3	Nexsan E Series 24 Slots Expansion	Increases 36 slots to 60 slots	Nexsan	E Series	SF-E18-E60-3NBD	1	\$ 3,877.00	\$ 3,877.00	\$ 4,846.25	20		
1.4	3 Years Next Business Day Onsite Service	Includes 3 years	Nexsan	E Series	SF-OS-E602-K-NBD-3	1	\$ 5,444.00	\$ 5,444.00	\$ 6,805.00	20		
1.5	1TB 7200rpm Hot Swap SATA Disk	1TB 7200rpm Hot Swap SATA Disk	Nexsan	E Series	SF-DP-SP1000G	45	\$ 344.00	\$ 15,480.00	\$ 430.00	20		
1.6	Installation	Unpack, rack mount, present one lun to one server	Nexsan	E Series	SF-INSTALL	1	\$ 995.00	\$ 995.00	\$ 1,243.75	20		
							Total system price:	\$ 42,350.00				
1.2	Warranty upgrade to 24/ 7 as per clause "Maintenance - On-Site - Upgraded"											
1.21	3 Years 24x7x4 Onsite Service Upgraded from Annual Next Business Day Onsite Service	Uplift priced from standard NBD Onsite Service	Nexsan	E Series	SF-OS-E602-K-7x24-3U	1	\$ 5,254.00	\$ 5,254.00	\$ 6,567.50	20		
				(A) Default System Total Evaluated Price:				\$ 47,604.00				
UNIT PRICE												
2.0	Evaluated Drive Types	Manufacturer	Model #	Part #	Qty	Drive Unit Price	Warranty Upgrade to 24/ 7 Unit Price	Installation (item) Unit Price	Total Unit Price (Drive + Warranty + Installation)	Evaluated Price (Qty X Total Unit Price)	Unit List price	Discount from list price (%)
2.1	1TB 7200rpm Hot Swap SATA Disk	Nexsan	E Series	SF-DP-SP1000G	45	\$ 344.00	\$ 209.00	\$ 25.75	\$ 578.75	\$26,043.75	\$ 32,554.69	20
2.2	2TB 7200rpm Hot Swap SATA Disk	Nexsan	E Series	SF-DP-SP2000G	45	\$ 998.33	\$ 209.00	\$ 25.75	\$ 1,233.08	\$55,488.60	\$ 69,360.75	20
							(B) Drive Total Evaluated Price			\$26,043.75		
							For RFSO Evaluation Purposes Only: Calculation of Total Evaluated Price					
							(A) Default System Total Evaluated Price:			\$ 47,604.00		
							+ (B) Drive Total Evaluated Price			\$26,043.75		
							Total Evaluated Price (T.E.P.) (A + B)			\$73,647.75		
3.0	Other Related Options (up to a maximum of 20)	Additional options are included in this section. All options must relate directly to the platform.	Manufacturer	Model #	Part #	Qty	Unit Price	Warranty Upgrade to 24/ 7 Unit Price	Installation (item) Unit Price	Total Unit Price (Option + Warranty + Installation)	Unit List price	Discount from list price (%)
3.1	4TB SATA / 7200 RPM Spare Drive	For E Series in default platform	Nexsan	E Series	SF-DP-SP4000G	1	\$ 1,996.00	\$ 209.00	\$ 95.00	\$ 2,300.00	\$ 2,495.00	20
3.2	3TB SATA / 7200 RPM Spare Drive	For E Series in default platform	Nexsan	E Series	SF-DP-SP3000G	1	\$ 1,416.67	Included with 1.21	\$ 95.00	\$ 1,511.67	\$ 1,770.83	20
3.3	450GB SAS / 15000 RPM Spare Drive	For E Series in default platform	Nexsan	E Series	SF-DP-SP450G	1	\$ 908.33	Included with 1.21	\$ 95.00	\$ 1,003.33	\$ 1,135.42	20
3.4	600GB SAS / 15000 RPM Spare Drive	For E Series in default platform	Nexsan	E Series	SF-DP-SP600G	1	\$ 1,430.00	Included with 1.21	\$ 95.00	\$ 1,525.00	\$ 1,787.50	20
3.5	100G SSD (Raw Capacity) SLC	For E Series in default platform	Nexsan	E Series	SF-SSD-100G-S1	1	\$ 4,250.00	Included with 1.21	\$ 95.00	\$ 4,345.00	\$ 5,312.50	20
3.6	200G SSD (Raw Capacity) EMLC	For E Series in default platform	Nexsan	E Series	SF-SSD-200G-E1	1	\$ 4,000.00	Included with 1.21	\$ 95.00	\$ 4,095.00	\$ 5,000.00	20
3.7	400G SSD (Raw Capacity) EMLC	For E Series in default platform	Nexsan	E Series	SF-SSD-400G-E1	1	\$ 9,333.33	Included with 1.21	\$ 95.00	\$ 9,428.33	\$ 11,666.67	20
3.8	400G SSD (Raw Capacity) SLC	For E Series in default platform	Nexsan	E Series	SF-SSD-400G-S1	1	\$ 26,666.67	Included with 1.21	\$ 95.00	\$ 26,761.67	\$ 33,333.33	20
3.9	Nexsan E Series 60 Slot Expansion	Increases 60 slots to 120 slots on default platform	Nexsan	E Series	SF-E45-E60-3NBD	1	\$ 14,821.00	Included with 1.21	\$ 95.00	\$ 14,916.00	\$ 18,526.25	20
3.10	2nd or Spare E60 Controller: (2) 8Gb FC and (2) 1Gb iSCSI with 4GB Memory	2nd or Spare RAID Controller for Default Platform	Nexsan	E Series	SF-CTR-B1	1	\$ 7,083.33	Included with 1.21	\$ 95.00	\$ 7,178.33	\$ 8,854.17	20
3.11	2nd or Spare E60 Controller: (2) 10GbE and (2) 1Gb iSCSI with 4GB Memory	2nd or Spare RAID Controller for Default Platform	Nexsan	E Series	SF-CTR-B1G	1	\$ 7,791.67	Included with 1.21	\$ 95.00	\$ 7,886.67	\$ 9,739.58	20
3.12	2nd or Spare E18 Controller: (2) 8Gb FC and (2) 1Gb iSCSI with 2GB Memory	2nd or Spare RAID Controller for Default Platform	Nexsan	E Series	SF-CTR-B2	1	\$ 5,833.33	Included with 1.21	\$ 95.00	\$ 5,928.33	\$ 7,291.67	20
3.13	2nd or Spare E18 Controller: (2) 1Gb iSCSI with 2GB Memory	2nd or Spare RAID Controller for Default Platform	Nexsan	E Series	SF-CTR-B2A	1	\$ 4,756.67	Included with 1.21	\$ 95.00	\$ 4,851.67	\$ 5,945.83	20
3.14	2nd or Spare E18 Controller: (2) 10GbE and (2) 1Gb iSCSI with 2GB Memory	2nd or Spare RAID Controller for Default Platform	Nexsan	E Series	SF-CTR-B2G	1	\$ 5,833.33	Included with 1.21	\$ 95.00	\$ 5,928.33	\$ 7,291.67	20
3.15	Single 8Gb F / C PCIe dual port add-on card	Provides 8Gb FC Connectivity to Default Platform	Nexsan	E Series	SF-CTR-8GFCPCIE	1	\$ 2,343.33	Included with 1.21	\$ 95.00	\$ 2,438.33	\$ 2,929.17	20
3.16	Single 10GbE PCIe card with Dual 10GbE connectors, must use required connectivity kit below	Provides 10Gbit iSCSI Connectivity to Default Platform	Nexsan	E Series	SF-CTR-Q8242CUKIT	1	\$ 4,048.33	Included with 1.21	\$ 95.00	\$ 4,143.33	\$ 5,060.42	20
3.17	Copper 3-meter Twinx molded cable with integrated SFP connectors, one kit required per controller	Provides SAS Connectivity to Default Platform	Nexsan	E Series	SF-CTR-CKCU-3M	1	\$ 481.67	Included with 1.21	\$ 95.00	\$ 576.67	\$ 602.08	20
3.18	Optical 3-meter cable with SFP+, one kit required per controller	Provides LC Optical Connectivity to Default Platform	Nexsan	E Series	SF-CTR-CKOPT-3M	1	\$ 676.67	Included with 1.21	\$ 95.00	\$ 771.67	\$ 845.83	20

