

Storageflex Inc Systems by category 5.3a

Group 5.0 Disk-Based Storage													20
Category: 5.3	Large Disk-Based Archival Storage		Proposed product					prices and rates					
ITEM	Description	Notes	Manufacturer	Model #	Part #	Qty	Unit Price	Extended price	Unit List price	Discount from list price (%)			
1.0	SAN (iSCSI) NAS (iSCSI) Archival Storage Platform category 5.3 (Default System including drives)	Name of System: HA 3969 iSCSI RAID Bid Model 1 of 2											
1.1	HA 3969 iSCSI	16 Hot Swap Bays, Redundant Hot Swap Power, Redundant Hot Swap Fans, Rack Mount Kit, Windows Storage Server 64bit	Storageflex	HA 3969	HA3969-3NBD	6	\$ 5,995.00	\$ 35,970.00	\$ 7,493.75	20			
1.2	Dual 10Gbit iSCSI Host RAID Controller	Controls up to 112 disks with single or dual controllers	Storageflex	HA 3969	10G-RC-3NBD	1	\$ 3,995.00	\$ 3,995.00	\$ 4,993.75	20			
1.7	1 TB 7200rpm SATA Disk	Hot Swap Disk	Storageflex	HA 3969	M07K1000Y3	90	\$ 300.00	\$ 27,000.00	\$ 375.00	20			
1.8	1 TB 7200rpm SATA Disk Annual Next Business Day Onsite Service	Priced annually	Storageflex	HA 3969	M07K1000Y3-NBDA	270	\$ 15.00	\$ 4,050.00	\$ 18.75	20			
1.1	Installation	Unpack, rack mount, present one lun to one server	Storageflex	HA 3969	HA3969-16-INST	1	\$ 995.00	\$ 995.00	\$ 1,243.75	20			
				HA 3969			Total system price:	\$ 72,010.00					
1.2	Warranty upgrade to 24/7 as per clause "Maintenance - On-Site - Upgraded"			HA 3969									
1.21	HA3969 24 x 7 x 4 Onsite Service	Uplift priced from standard NBD Onsite Service	Storageflex	HA 3969	HA3969-3247U	18	\$ 299.75	\$ 5,395.50	\$ 374.69	20			
1.22	Dual 10Gbit iSCSI Host RAID Controller 24 x 7 x 4 Uplift	Uplift priced from standard NBD Onsite Service	Storageflex	HA 3969	10G-RC-3247U	3	\$ 199.75	\$ 599.25	\$ 249.69	20			
1.23	1 TB 7200rpm SATA Disk 24 x 7 x 4 Onsite Service	Uplift priced from standard NBD Onsite Service	Storageflex	HA 3969	M07K1000Y3-247U	135	\$ 15.00	\$ 2,025.00	\$ 18.75	20			
					(A) Default System Total Evaluated Price:			\$ 80,029.75					
							UNIT PRICE						
2.0	Evaluated Drive Types		Manufacturer	Model #	Part #	Qty	Drive Unit Price	Warranty Upgrade to 24/7 Unit Price	Installation (item) Unit Price	Total Unit Price (Drive + Warranty + Installation)	Evaluated Price (Qty X Total Unit Price)	Unit List price	Discount from list price (%)
2.1	1 TB 7200rpm SATA Disk	Hot Swap Disk	Storageflex	HA 3969	M07K1000Y3	90	\$ 300.00	\$ 15.00	\$ 95.00	\$ 410.00	\$36,900.00	\$ 46,125.00	20
2.2	2 TB 7200rpm SATA Disk	Hot Swap Disk	Storageflex	3945N	M07K2000Y3-NBD	90	\$ 575.00	\$ 86.25	\$ 95.00	\$ 756.25	\$68,062.50	\$ 85,078.12	20
								(B) Drive Total Evaluated Price			\$104,962.50		
							For RFSO Evaluation Purposes Only: Calculation of Total Evaluated Price						
								(A) Default System Total Evaluated Price:			\$ 80,029.75		
								+ (B) Drive Total Evaluated Price			\$104,962.50		
								Total Evaluated Price (T.E.P.) (A + B)			\$184,992.25		
3.0	Other Related Options (up to a maximum of 20)	Additional options are included in this section. All options must relate directly to the platform.	Manufacturer	Model #	Part #	Qty	Unit Price	Warranty Upgrade to 24/7 Unit Price	Installation (item) Unit Price	Total Unit Price (Option + Warranty + Installation)	Unit List price	Discount from list price (%)	
3.1	Data Protection software license	Provides Snapshot and Mirroring	Storageflex	HA 3969	HA3969-DPS	1	\$ 4,495.00	\$ 674.25	\$ 95.00	\$ 5,264.25	\$ 5,618.75	20	
3.2	SSD Option	Provides disk for default platform	Storageflex	HA 3969	MSSD-3NBD	1	\$ 4,424.00	\$ 663.60	\$ 95.00	\$ 5,182.60	\$ 5,530.00	20	
3.3	3 TB 7200rpm SATA Disk Upgrade	Upgrade from line 2.2	Storageflex	3945N	M07K3000Y3-UPG	1	\$ 175.00	\$ 26.25	\$ 95.00	\$ 296.25	\$ 218.75	20	
3.4	4 TB 7200rpm SATA Disk Upgrade	Upgrade from line 2.2	Storageflex	3945N	M07K4000Y3-UPG	1	\$ 425.00	\$ 63.75	\$ 95.00	\$ 583.75	\$ 531.25	20	
3.5	600 GB 15,000rpm SAS Disk	Provides disk for default platform	Storageflex	HA 3969	M15K0600Y3-NBD	1	\$ 1,150.00	\$ 172.50	\$ 95.00	\$ 1,417.50	\$ 1,437.50	20	
3.6	6 TB 7200rpm SATA Disk Upgrade	Upgrade from line 2.2	Storageflex	3945N	M07K6000Y3-UPG	1	\$ 925.00	\$ 138.75	\$ 95.00	\$ 1,158.75	\$ 1,156.25	20	
3.7	8 TB 7200rpm SATA Disk Upgrade	Upgrade from line 2.2	Storageflex	3945N	M07K8000Y3-UPG	1	\$ 1,425.00	\$ 213.75	\$ 95.00	\$ 1,733.75	\$ 1,781.25	20	
3.8	SAS Controller	Provides SAS RAID Controller for Default Platform	Storageflex	HA 3969	SARC-3NBD	1	\$ 1,995.00	\$ 299.25	\$ 95.00	\$ 2,389.25	\$ 2,493.75	20	
3.9	FC RAID Controller	Provides FC RAID Controller for Default Platform	Storageflex	HA 3969	FCRC-3NBD	1	\$ 3,995.00	\$ 599.25	\$ 195.00	\$ 4,789.25	\$ 4,993.75	20	
3.10	iSCSI RAID Controller	Provides iSCSI RAID Controller for Default Platform	Storageflex	HA 3969	iSCSIRC-3NBD	1	\$ 2,995.00	\$ 449.25	\$ 195.00	\$ 3,639.25	\$ 3,743.75	20	
3.11	8Gbit Fibre Channel Host Bus Adapter	Provides device connectivity to default platform	Storageflex	FC HBA	SF-8G-FC-HBA	1	\$ 1,495.00	\$ 224.25	\$ 195.00	\$ 1,914.25	\$ 1,868.75	20	
3.12	FCoE Option	Provides host connectivity to default platform	Storageflex	HA 3969	SF-FCoE-BUN2	1	\$ 3,495.00	\$ 524.25	\$ 2,995.00	\$ 7,014.25	\$ 4,368.75	20	
3.13	10Gbit Ethernet Host Bus Adapter	Provides host connectivity to default platform	Storageflex	HA 3969	SF-10G-NIC-HBA1	1	\$ 2,995.00	\$ 449.25	\$ 195.00	\$ 3,639.25	\$ 3,743.75	20	
3.14	Infiniband Adapter	Provides host connectivity to default platform	Storageflex	HA 3969	INF-ADAP-B	1	\$ 1,995.00	\$ 299.25	\$ 2,995.00	\$ 5,289.25	\$ 2,493.75	20	
3.15	Solid State Disk Adapter	Provides host connectivity to default platform	Storageflex	HA 3969	SSD-ADP-C	1	\$ 7,707.00	\$ 1,156.05	\$ 2,995.00	\$ 11,858.05	\$ 9,633.75	20	
3.16	UPS Option for HA 3969	Provides device connectivity to default platform	Storageflex	HA 3969	3945N-UPS-B	1	\$ 7,707.00	\$ 1,156.05	\$ 2,995.00	\$ 11,858.05	\$ 9,633.75	20	
3.17	Power Management Option for HA 3969	Provides power management to default platform	Storageflex	HA 3969	INF-PWRMGT-A	1	\$ 7,707.00	\$ 1,156.05	\$ 2,995.00	\$ 11,858.05	\$ 9,633.75	20	
3.18	KVM Option for HA 3969	Provides KVM for default platform	Storageflex	HA 3969	KVM-A	1	\$ 7,707.00	\$ 1,156.05	\$ 2,995.00	\$ 11,858.05	\$ 9,633.75	20	

